

SIGN SHOP SOFTWARE

Powered by Microsoft

QUOTE to CASH and EVERYTHING IN BETWEEN

Project Planning | Resources | Open Project Scheduler

Description	Start Date	Duration	End Date	Assigned To Name	Complete
Sales					
Prospecting	3/20/2026	1 hour	3/20/2026	Larissa Clampton	<input checked="" type="checkbox"/>
Preparation	3/21/2026	45 minutes	3/21/2026	Terry Dodds	<input checked="" type="checkbox"/>
Approach	3/21/2026	1 hour 15 minutes	3/21/2026	Jeff Steel	<input checked="" type="checkbox"/>
Pitch	3/21/2026	1 hour	3/21/2026	Jeff Steel	<input checked="" type="checkbox"/>
Concerns	3/22/2026	45 minutes	3/22/2026	Jeff Steel	<input checked="" type="checkbox"/>
Close	3/24/2026	1 hour 9 minutes	3/24/2026	Katherine Hull	<input checked="" type="checkbox"/>
Production					
Planning					
Routing					
Scheduling					
Dispatching					
Metal Scrapping					
Installation/Service					
Site Inspection					

INFOTECH CONSULTING GROUP

Completed Projects	Budget Profit	Actual Profit	Budget Profit Margin (%)	Actual Profit Margin (%)
2	\$39.39K	\$39.39K	23.74%	23.74%

Year Filter

- 2023
- 2024
- 2025
- 2026

Projects Throughput

Actual Profit vs. Budget Profit

Project Status	Project No.	Project End Date	Duration (Days)	Profit	Profit Margin (%)	Budget Profit	Budget Profit Margin (%)	Realization %	Realization (%)	Cost
Completed	107048 - POWERS	07/08/2023	7	\$11,375.00	20.00%	\$11,375.00	20.00%	\$0	100.00%	\$0
Completed	107047	09/30/2025	14	\$8,010.00	89.00%	\$8,010.00	89.00%	\$0	100.00%	\$0
Total			21	\$19,385.00	23.74%	\$19,385.00	23.74%	\$0	100.00%	



SALES & CUSTOMER MANAGEMENT

Effortlessly handle the end-to-end sales process. Maintain detailed customer records and history to improve service quality and communication.



INVENTORY MANAGEMENT

Enable real-time inventory tracking and costing while unifying warehouse documents to accelerate order fulfillment.



VISUAL SCHEDULER

Drag - and - drop scheduling to visualize scenarios instantly and see workload capacities at a glance.



ANALYTICS, REPORTING, & AI

Delivers real-time dashboards, financial reports & KPIs with Power BI integration to track performance and support data-driven decisions. Copilot AI generates instant insights.



PRODUCTION, INSTALL, & SERVICE

Refine the production workflow for greater efficiency while coordinating installs with smarter scheduling and tracking. Manage services all in one platform.



FINANCIAL MANAGEMENT

Manage core accounting and financial records to reduce manual work and errors while centralizing all financial data to increase visibility and control.



ESTIMATING

Automate accurate quoting and budget tracking to reduce financial risk over the project lifecycle. Streamline the sales process and improve profit forecasting.



PROJECT MANAGEMENT

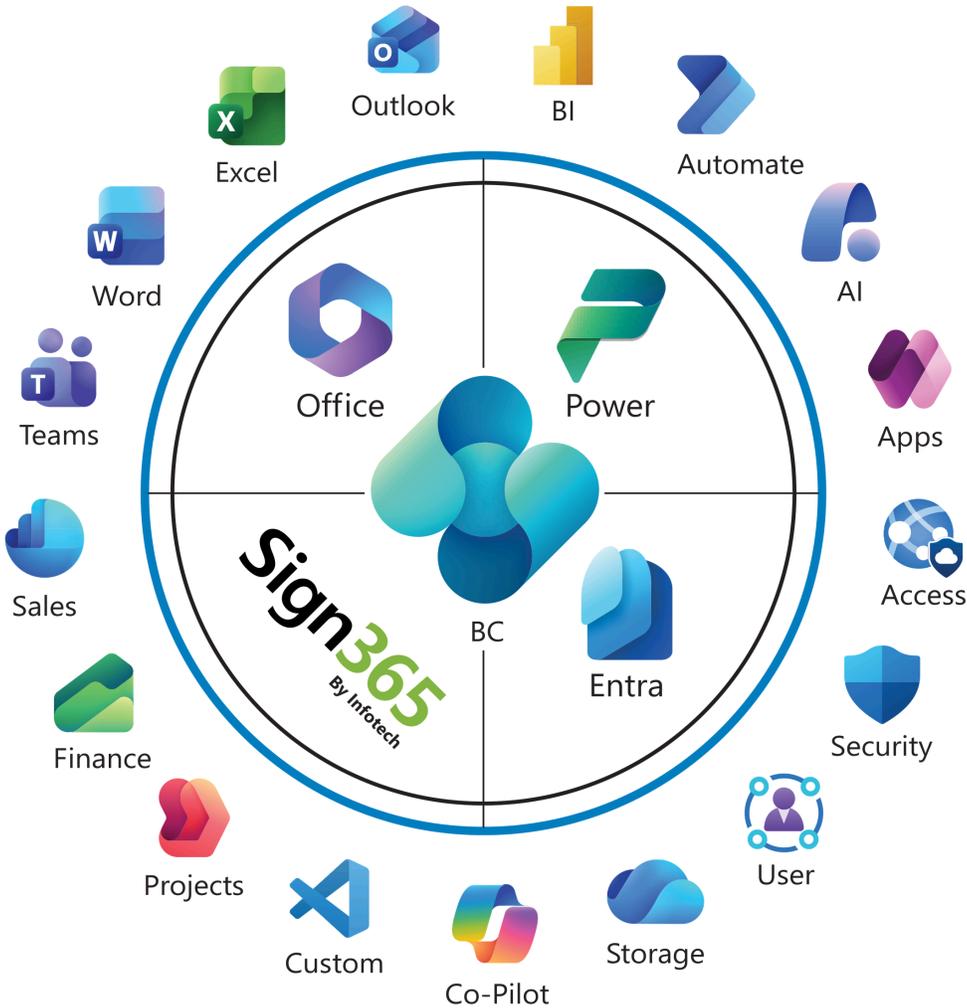
Control scope, timelines, and costs while eliminating surprises before they happen. Manage resources and maximize utilization.





Microsoft EcoSystem

One secure, intelligent cloud that connects your people, data, apps, and AI — so everything just works together.



EMPOWER YOUR COMPANY WITH MICROSOFT and SIGN365

Project Management

Resource Management

Visual Scheduler

Power BI & Copilot



THE SYSTEM THAT CONNECTS IT ALL