

Project Management

- ▶ Seamless Estimation Integration
- ▶ Full Cost and Financial Tracking
- ▶ Structured Planning Steps
- ▶ End-to-End Visibility

MAXIMIZE EFFICIENCY. ELIMINATE GUESSWORK. DELIVER WITH CONFIDENCE.

The screenshot displays the Sign365 software interface, which is divided into several key sections:

- Project Planning:** A table listing project tasks such as 'Sales' (Prospecting, Preparation, Approach, Pitch, Concerns, Close) and 'Production' (Planning, Routing, Scheduling, Dispatching, Metal Scrapping). It includes columns for Description, Start Date, Duration, End Date, Assigned To Name, Complete status, Completed Date, Resources, Assigned To, and Start Date.
- Project Scheduler:** A Gantt chart titled 'Project Scheduler - April 2026' showing task timelines for various resources. Resources listed include Larissa Clampton, Winnie Belladonna, Terry Dodds, Baron Flarin, Blaire Washington, Bob Sorenson, Katherine Hull, Pampton Hampton, Panel Saw, and Lina Townsend. Tasks include 'J06588-10 - Canopy & Dispenser', 'J07054-01 - Exter', and 'J07056 - Fabrication'.
- Financial Dashboard:** A summary of project performance. It shows 2 Completed Projects, a Budget Profit of \$39.39K, and an Actual Profit of \$39.39K, resulting in a Budget Profit Margin of 23.74% and an Actual Profit Margin of 23.74%. It also features a 'Projects Throughput' bar chart and an 'Actual Profit vs. Budget Profit' gauge.
- Resource Allocation Table:** A detailed table for resource management with columns for Project Status, Project No., Project End Date, Duration (Days), Profit, Profit Margin (%), Budget Profit, Budget Profit Margin (%), Realization Var., and Realization (%). It lists resources like Bob Sorenson, Katherine Hull, and Terry Dodds with their respective project completions.

Plan Smarter. Deliver Faster.



Real-time visibility into activity across departments—one click, one dashboard.



Project steps turn every job into a clear, trackable workflow.



Immediate insight into profitability, enabling real-time cost monitoring as work advances.



Keep teams aligned with a shared view of project progress, costs, and remaining work - total transparency.



SIMPLIFIED Delivery

Centralize Tasks.
Simplify Workflows.
Accelerate Results.



Clear Cost
Accountability



Improved
Project
Organization



Optimize
Efficiency



Eliminate
Surprises



ESTIMATING

Rapid Creation of Quotes

Real-time comparison of budgeted vs actual cost
Track materials, labor, & services to reduce missed costs & surprises

Sales Activities

Sales Events

Prospecting	Preparation	Approach	Pitch	Concerns	Close	Quotes	Orders Not Released
8	4	7	11	6	5	51	1

Production Activities

Production Events

Planning	Routing	Scheduling	Dispatching	Metal Scrapping
13	14	11	11	2

Service & Install Activities

Service & Install Events

Site Inspection	Preparation	Installation	Training	Customization
15	13	12	6	5

Description	Start Date	Duration	End Date
Sales			
Prospecting	3/20/2026	1 hour	3/20/2026
Preparation	3/21/2026	45 minutes	3/21/2026
Approach	3/21/2026	1 hour 15 minutes	3/21/2026
Pitch	3/21/2026	1 hour	3/21/2026
Concerns	3/22/2026	45 minutes	3/22/2026
Close	3/24/2026	1 hour 9 minutes	3/24/2026
Production			
Planning	3/26/2026	1 hour 30 minutes	3/26/2026
Routing	3/26/2026	1 day 2 hours	3/27/2026
Scheduling	3/28/2026	1 hour 15 minutes	3/28/2026
Dispatching	3/29/2026	45 minutes	3/29/2026
Metal Scrapping	3/30/2026	2 hours	3/30/2026
Installation/Service			
Site Inspection	4/2/2026	14 hours	4/3/2026
Preparation	4/3/2026	1 hour	4/3/2026

PLAN SCHEDULE EXECUTE TRACK

PROJECT PLANNING STEPS

- Organize projects into structured, trackable steps
- Automate for an efficient workflow
- Easily monitor project progress from start to finish
- Sync planning steps directly with scheduling tools

INSTALL & SERVICE

- Streamline installation & service operations
- Track labor and materials costs throughout the project
- Assign technicians and installers efficiently
- Manage service and site visits with planning steps & trip tracking

VISIBILITY THAT MOVES PROJECTS FORWARD